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Best Practice Examples

Partnerships between the VET and the industry, and their employers, are crucial to ensuring that VET learners acquire the knowledge, skills and competences needed to meet both current and future workforce demands.

However, VET-industry partnerships encompass various stakeholders, each with unique needs, expectations, and interests. How do you navigate these diverse perspectives to create a partnership that is effective, sustainable, and beneficial for all parties involved?

Questions for VET to consider in order to establish a VET-Industry Partnership

- What are your industrial interests?
- Are there companies in your geographical area that have the same industrial interests as your school?
- Are the industrial companies dynamic, i.e. are they developing professionally and product-wise?
- Do these industrial companies have a need for trained personnel that the VET school can train?
- How extensive is the training the industrial companies need, short continuing education or basic courses, or both?
- Will the trainees who are trained, be able to find work in co-operating industrial companies after graduation?
- Will the industrial company's training needs change over time and will the school be able to meet the industry's new, ongoing needs?
- Will the school be able to deliver products/services to industrial companies through the program?
- Will students be able to take part of their education in the industrial companies or utilize the industry's production equipment?
- Will students be able to spend time in industrial companies during the program?
- Is the VET school willing to invest in the teachers' knowledge and expertise through an industrial collaboration?
- Is the VET school willing to invest in equipment and technology as new needs arise at the co-operating industrial companies?
- Will sales of VET and courses increase through industrial co-operation?
- What are the school's benefits of implementing an industrial collaboration?
- What are the industrial companies' benefits of establishing a collaboration?



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